



Network Quoting

Fast, Accurate Network-Aware Quoting for Fiber Services

Network Quoting enables you to generate fast, accurate, network-aware quotes for fiber services using real network data. By automating route discovery and cost estimation, you can shorten sales cycles, reduce commercial risk, and respond confidently to customer demand

Top 3 Benefits

1

Network-aware quoting using real network data

2

Automated, repeatable route discovery and cost estimation

3

CRM-integrated quoting workflows

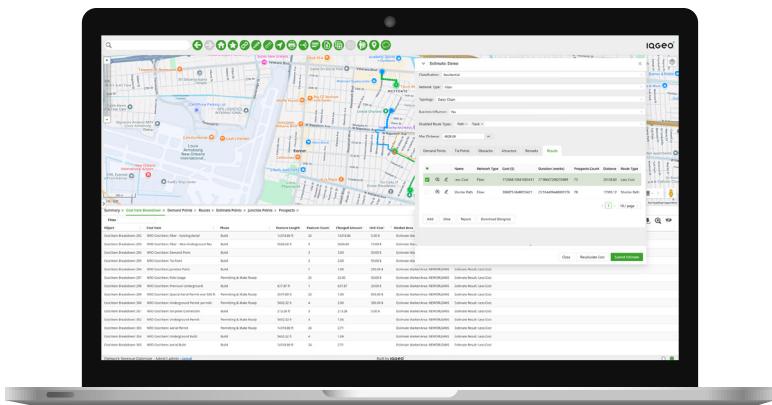
Old Way

VS

Best Practice

- ✗ Spreadsheet-based cost estimates
- ✗ Long sales cycles
- ✗ Inconsistent quoting across teams
- ✗ Disconnected sales and network teams
- ✗ Manual serviceability checks

- ✓ Network-aware cost estimation using real data
- ✓ Faster quote turnaround and response times
- ✓ Standardized, repeatable quoting workflows
- ✓ Network-aware quotes integrated into CRM systems
- ✓ Automated on-net and near-net serviceability assessment



- On-net and near-net serviceability assessment
- Automated path finding using network data
- Configurable cost estimation models
- Consistent, repeatable quoting workflows
- CRM integration for sales and pre-sales teams
- Network-aware commercial confidence